



Rodrigo Treviño  
Chief Financial Officer  
June 3, 2010

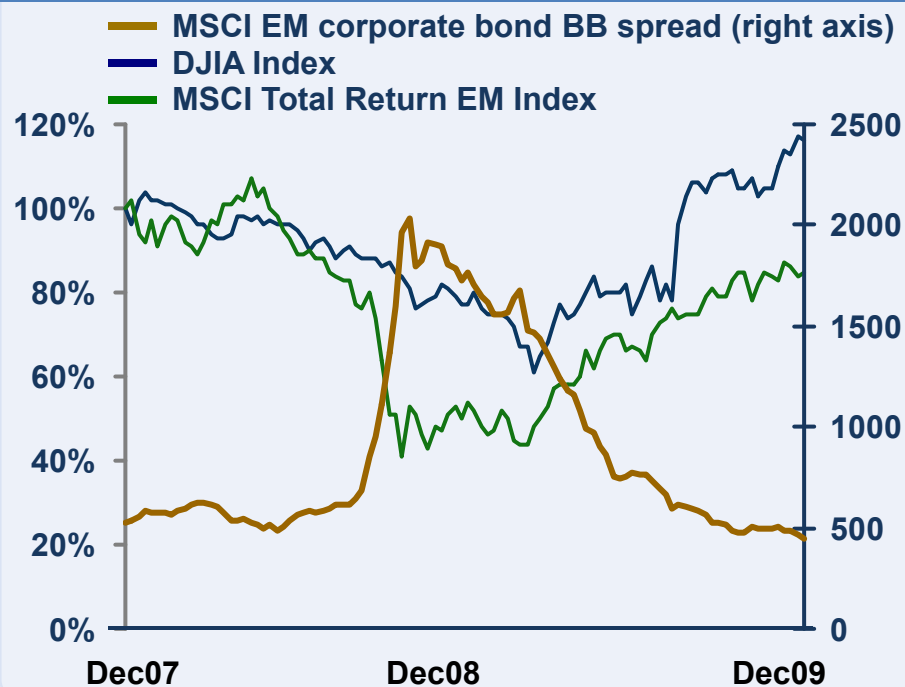
# Financial Update

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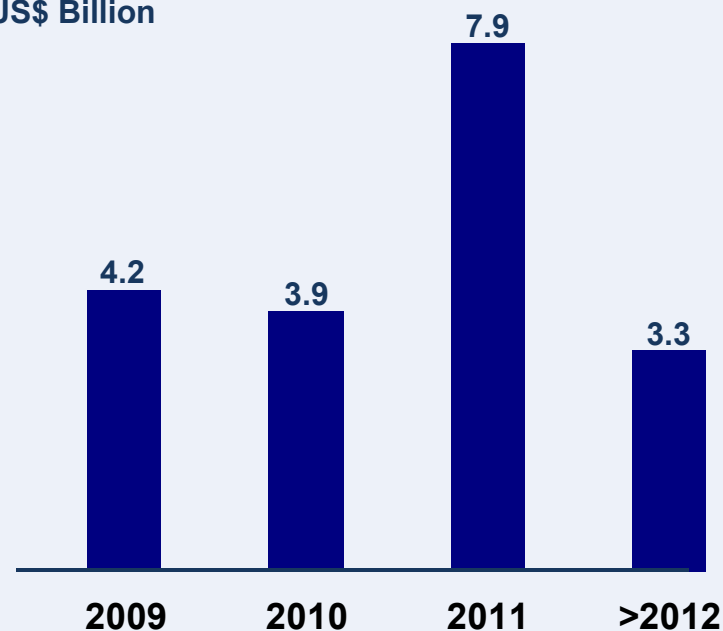
- Capital markets closed
- Declining cash flow generation and rising leverage
- Uncertainty on asset sales
- Upcoming debt maturities from RMC acquisition

## Significant widening of spreads and decline of equity indices



## Total debt schedule excluding perpetuals as of June 30, 2009

US\$ Billion





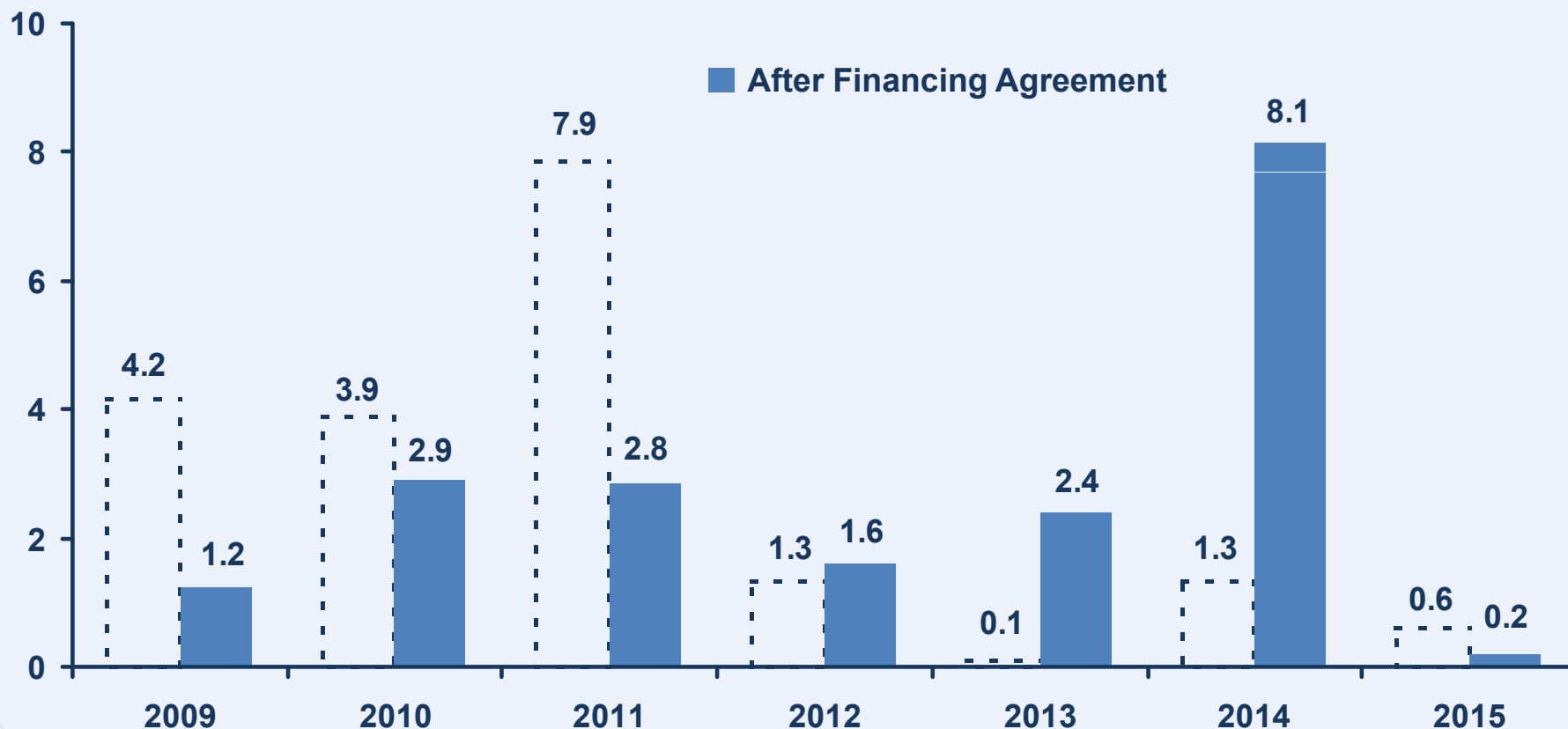
- **Closed Financing Agreement (FA) for US\$ 15.0 B**
  - Lengthened average life of debt
  - Granted breathing room to implement deleveraging initiatives

# Closed Financing Agreement for US\$ 15.0 B



Total debt excluding perpetual debentures as of June 30, 2009  
before and after Financing Agreement \*

US\$ Billion



\* The amount of perpetual debentures outstanding as of June 30, 2009 was US\$ 3.0 B

Aug

- **Closed Financing Agreement (FA) for US\$ 15.0 B**
  - Lengthened average life of debt
  - Granted breathing room to implement deleveraging initiatives

Sep

- **Equity issuance of US\$ 1.9 B**
  - Upsized and substantially oversubscribed
  - Net proceeds used to prepay short-term maturities under the FA
  - Discount of 4% versus market average of 10%

Oct

- **Sold assets for US\$ 2.3 B**
  - Proceeds used to prepay 2011 FA maturities and strengthen liquidity
  - Assets include Australia, Canary Islands, Italy and some U.S. quarries

Nov

- **1st amendments to the FA**
  - Improved liquidity management
  - Amended to exclude mandatory convertible notes from leverage calculation

Dec

- **Mandatory convertible notes for US\$ 320 M**
  - Exchange offer in Mexico for *Certificados Bursátiles*
  - Equity nature strengthens capital structure and improves leverage ratio
- **Raised US\$ 1.75 B in long term notes**
  - More than 6x oversubscribed
  - Strong European demand prompted addition of a EUR tranche (€350 M)

Jan

- **Extended maturities through reopening of US\$ 500 M notes**
  - Notes sold at ~100 bps tighter YTM than December issue

Mar

- **2nd amendments to the FA**
  - Amended to exclude subordinated convertibles and short-term *Certificados Bursátiles* equal to the Cash Reserve from leverage calculation
  - Enhanced refinancing risk management
  - Allows prepayment of FA amortizations in chronological order

Mar

- **Subordinated convertible notes for US\$ 715 M and capped call**
  - More than 5x oversubscribed
  - Capped call option increased conversion premium (130% to 180%)
  - Landmark Latin American convertible instrument for the last 10 years
  - Good aftermarket trading

May

- **Reduced debt by US\$ 437 M through exchange of perpetual debentures for new senior secured notes**
  - Minimal impact to interest expense including perpetual debentures (about US\$ 5 M per year)

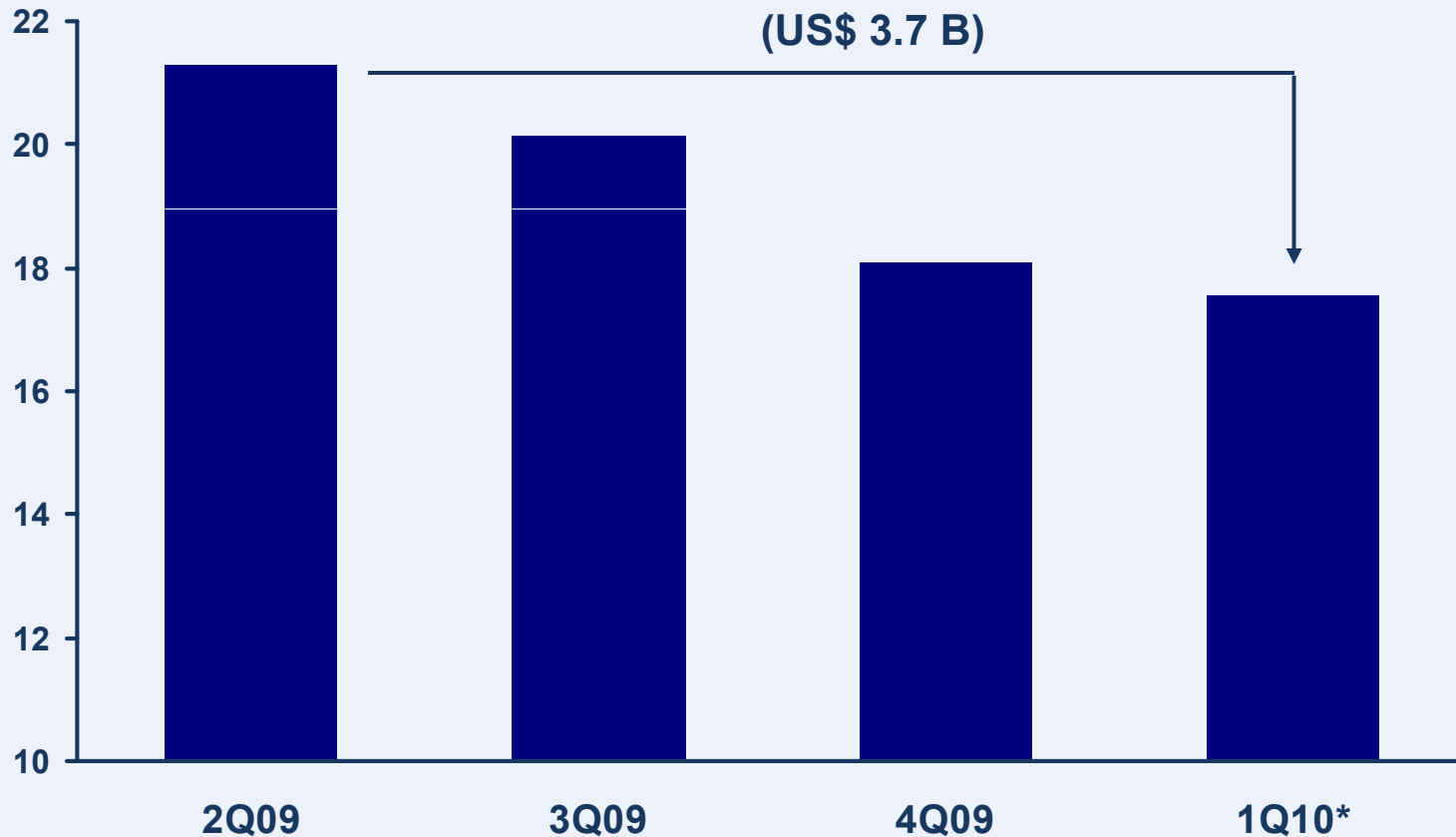
**Total debt plus perpetual debentures further reduced by about US\$ 550 M due to currency movements since end of first quarter**

# Reduced net debt plus perpetuals by US\$ 3.7 B in 9 months



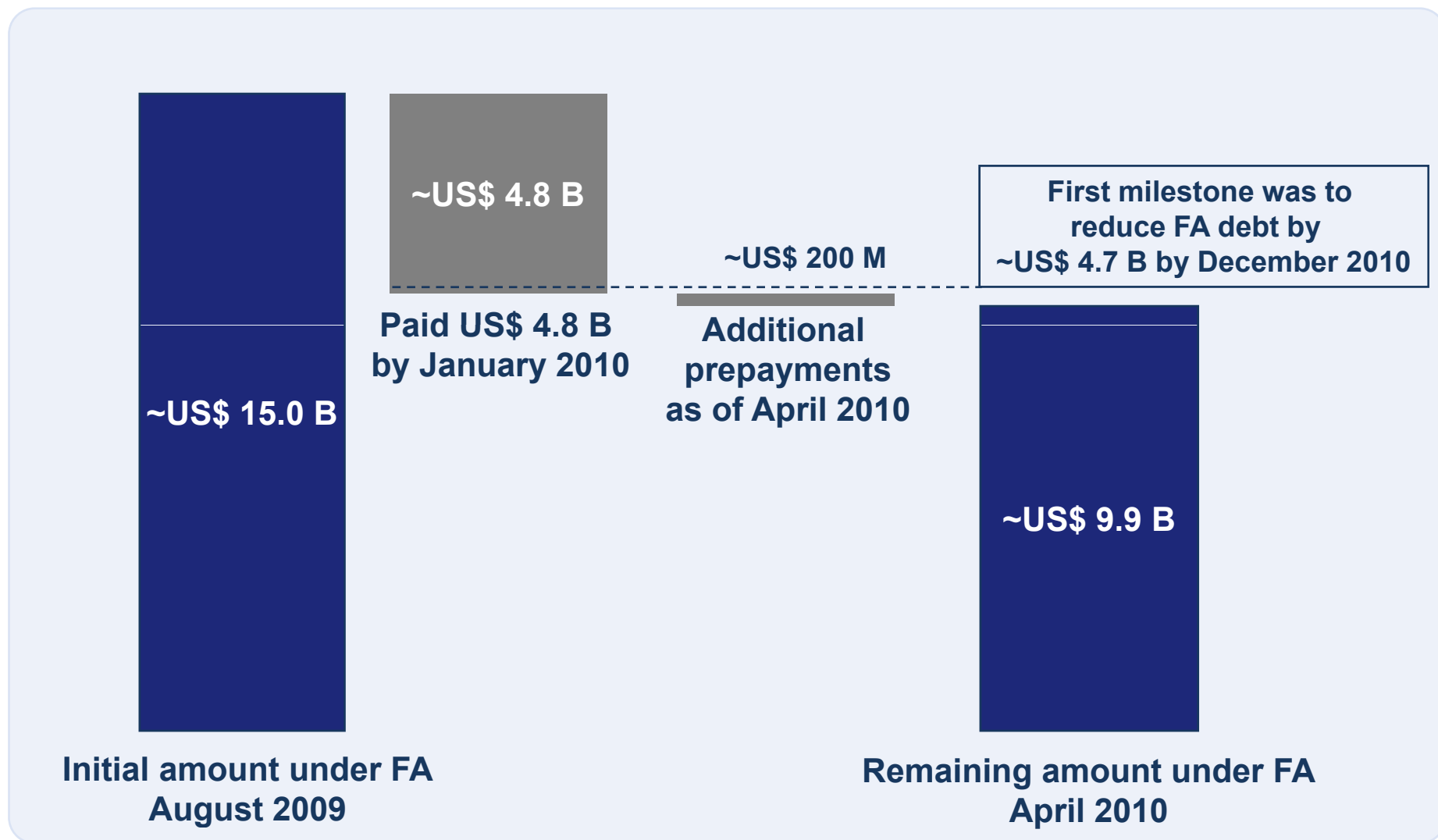
## Net debt plus perpetual debentures evolution since June 2009

US\$ Billion



\* Pro-forma reduction in notional amount of perpetual debentures from exchange offer completed in May 2010

# And reached first milestone under the FA a year in advance



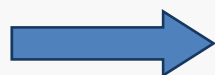
# Extended debt profile materially



Total debt excluding perpetual debentures as of March 31, 2010 pro-forma\*  
US\$ 17.5 B

Improved average life of debt (yrs)

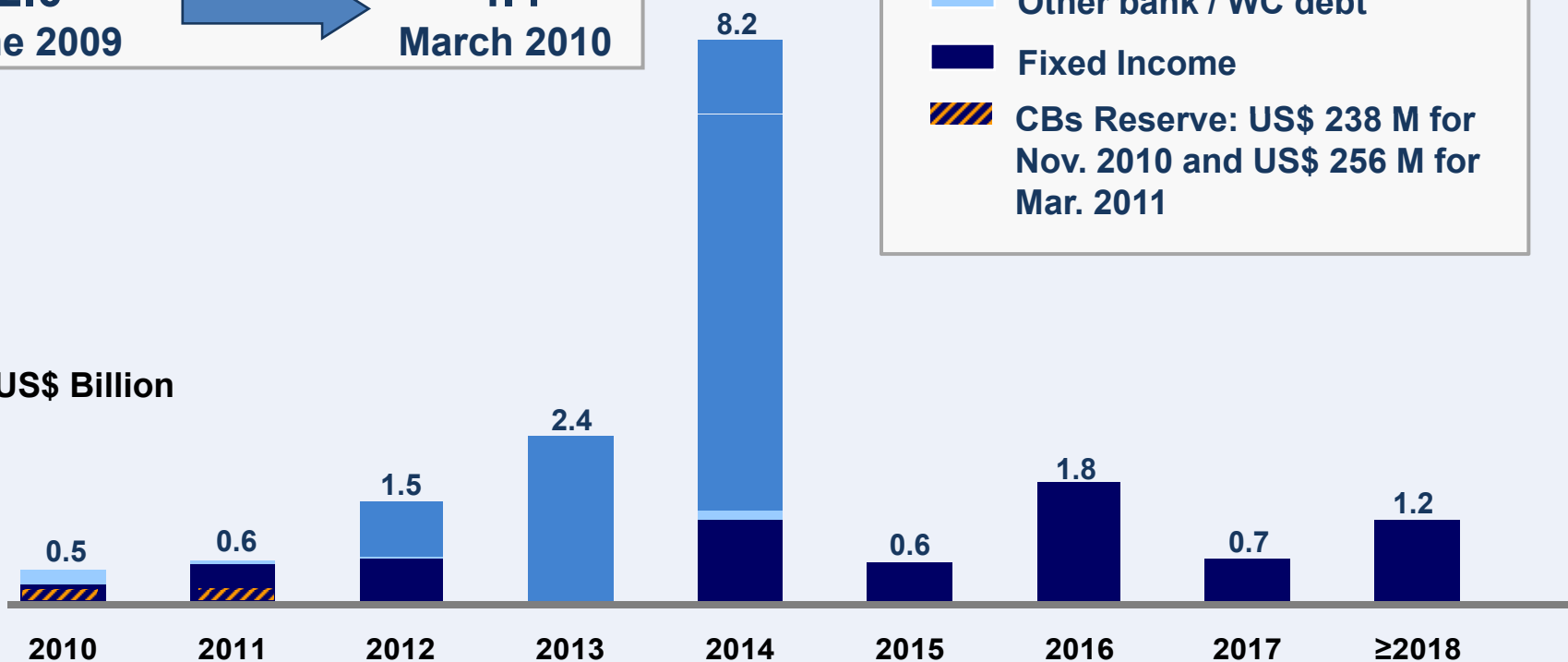
2.0  
June 2009



4.4  
March 2010

- FA amortizations
- Other bank / WC debt
- Fixed Income
- CBs Reserve: US\$ 238 M for Nov. 2010 and US\$ 256 M for Mar. 2011

US\$ Billion



\* Including prepayment to FA in April 2010 and exchange of perpetual debentures in May 2010. The notional amount of perpetual debentures was reduced by approximately US\$ 1.6 B in exchange for approximately US\$ 1.2 B of senior notes

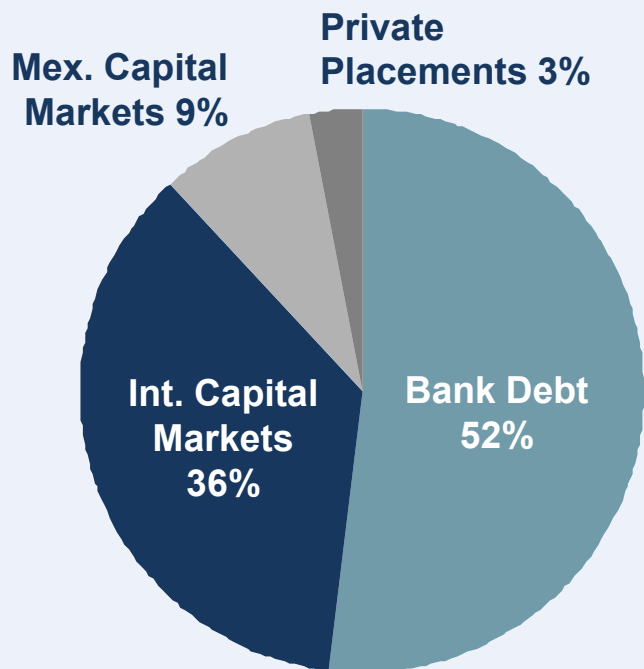
- **Eliminated refinancing risk for 2010 and 2011**
  - Next FA maturity in June 2012
  - Created Cash Reserve for 2010 and March 2011 *Certificados Bursátiles* maturities
  
- **Reduced one third of FA debt in nine months**
  - Reached first milestone a year ahead of schedule
  
- **Reduced senior obligations by US\$ 4.5 B\***
  - Expect to be in compliance with our financial ratios
  
- **Significantly strengthened liquidity position**

\* As of March 31, 2010, including prepayment to FA in April 2010 and exchange of perpetuals debentures in May 2010

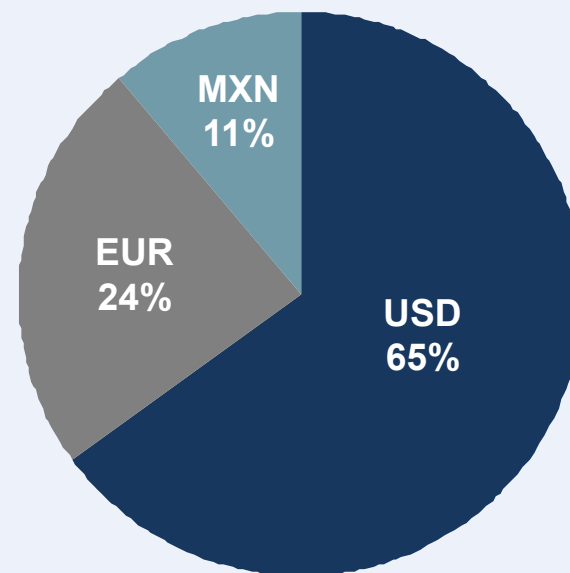
# Successfully diversified funding sources



### Total debt by type, including perpetual debentures



### Total debt by currency, including perpetual debentures



## Interest Expense

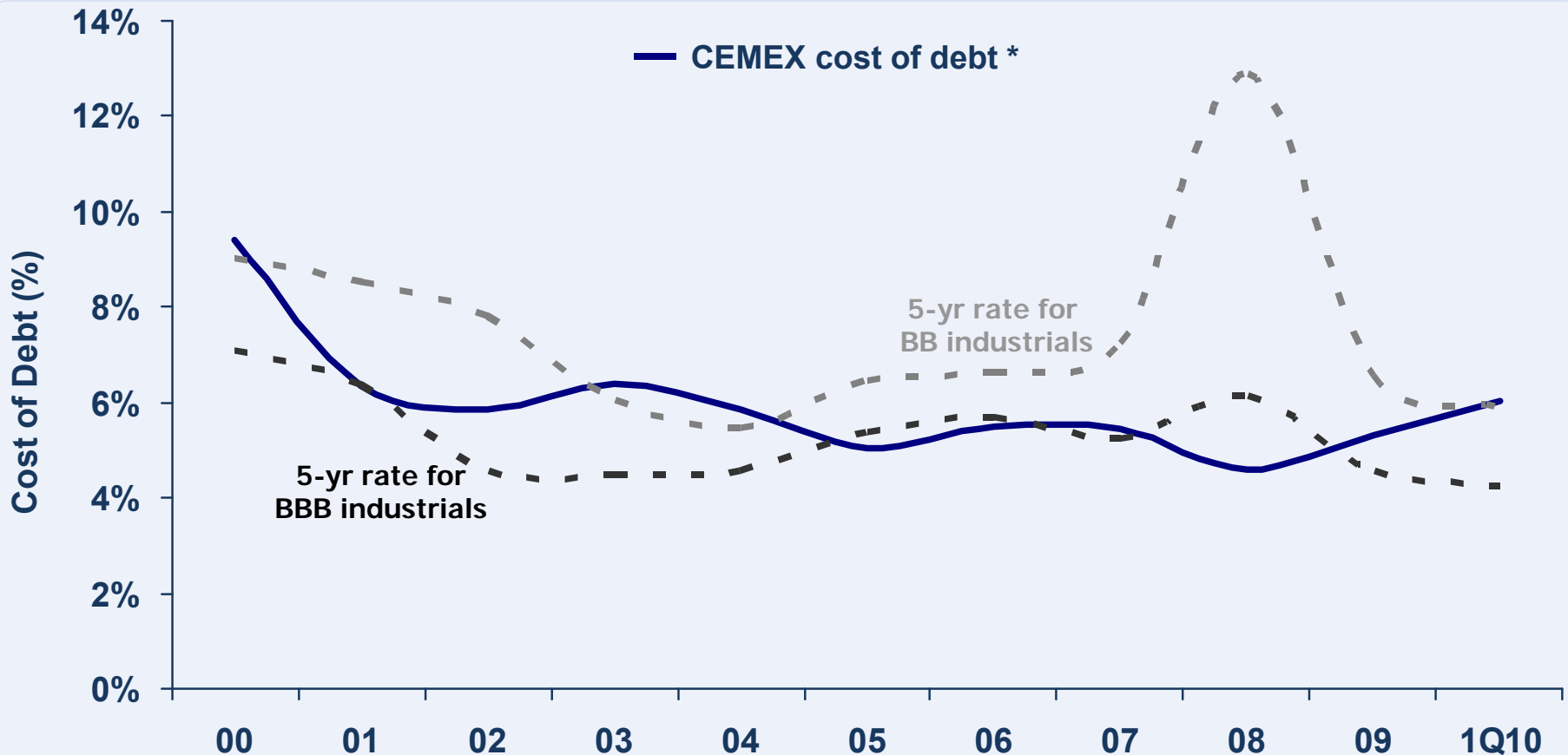
Fixed 42%

Spread/Fixed 45%

Floating 13%

Note: Total debt including perpetual debentures as of March 31, 2010 of US\$ 18.8 B. Includes prepayment to FA in April 2010 and exchange of perpetual debentures in May 2010.

# While incurring low average cost of debt



## Ratings

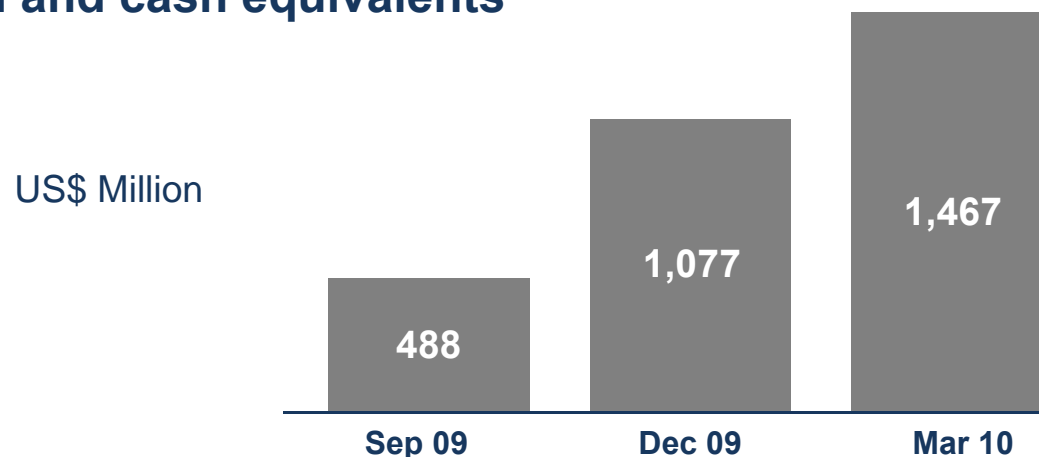
|       |      |      |      |      |      |      |     |      |      |   |   |
|-------|------|------|------|------|------|------|-----|------|------|---|---|
| S&P   | BBB- | BBB- | BBB- | BBB- | BBB- | BBB- | BBB | BBB  | BBB- | B | B |
| Fitch | BBB- | BBB- | BBB  | BBB  | BBB  | BBB  | BBB | BBB- | BB+  | B | B |

\* Cost for the trailing twelve months on our interest-bearing debt in our balance sheet

# Liquidity substantially improved



- **Cash and cash equivalents**

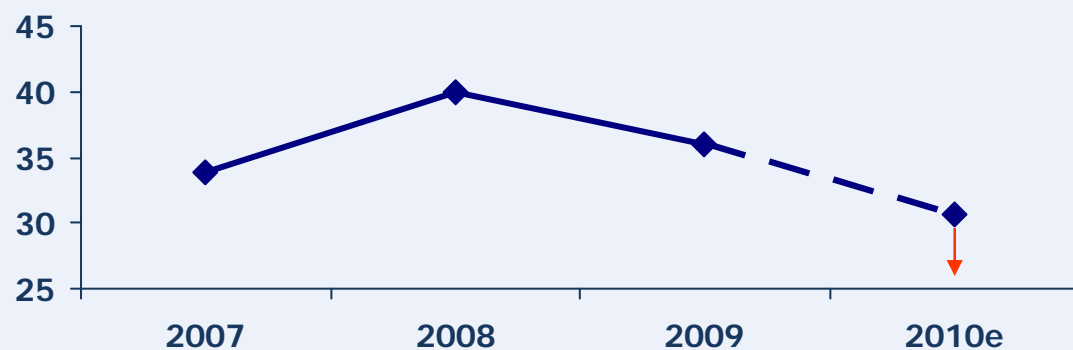


- **Maintain short-term lines to support our operations**

| US\$ Million                              | Program Total  | Funded Amount | Remaining Balance |
|---|----------------|---------------|-------------------|
| Securitization Programs                   | \$768          | \$436         | \$332             |
| Confirming & Factoring                    | \$227          | \$125         | \$102             |
| Working Capital / Credit facilities       | \$859          | \$322         | \$537             |
| Short-term <i>Certificados Bursátiles</i> | \$202          | \$65          | \$137             |
| <b>TOTAL</b>                              | <b>\$2,056</b> | <b>\$948</b>  | <b>\$1,108</b>    |

- **Several programs currently under negotiation to take advantage of working capital cycle**
  - **Accounts receivables securitization:** Improve terms and conditions, extend the programs to additional A/R portfolios
  - **Inventory consignment:** Implement just-in-time supply for different materials
  - **Suppliers finance:** Suppliers to be added in to current and new programs, enhance terms and conditions with others

## Days of working capital without financial initiatives

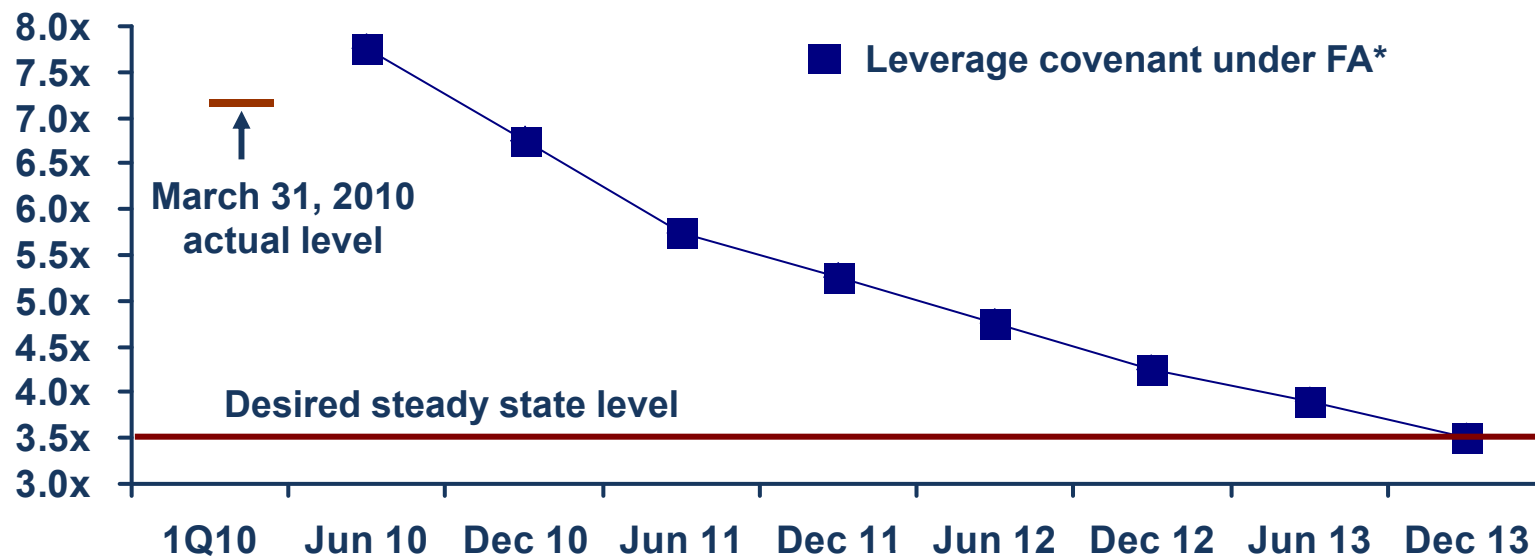


**These additional efforts are expected to further reduce working capital by an additional ~3 days during 2010**

# Reach investment grade capital structure by 2013



- **Covenant compliance and deleveraging to be achieved mainly through organic growth**
- **We will not undertake value-destructive actions for our shareholders such as:**
  - Distressed asset sales
  - Expensive venture capital
  - Unnecessary shareholder dilution



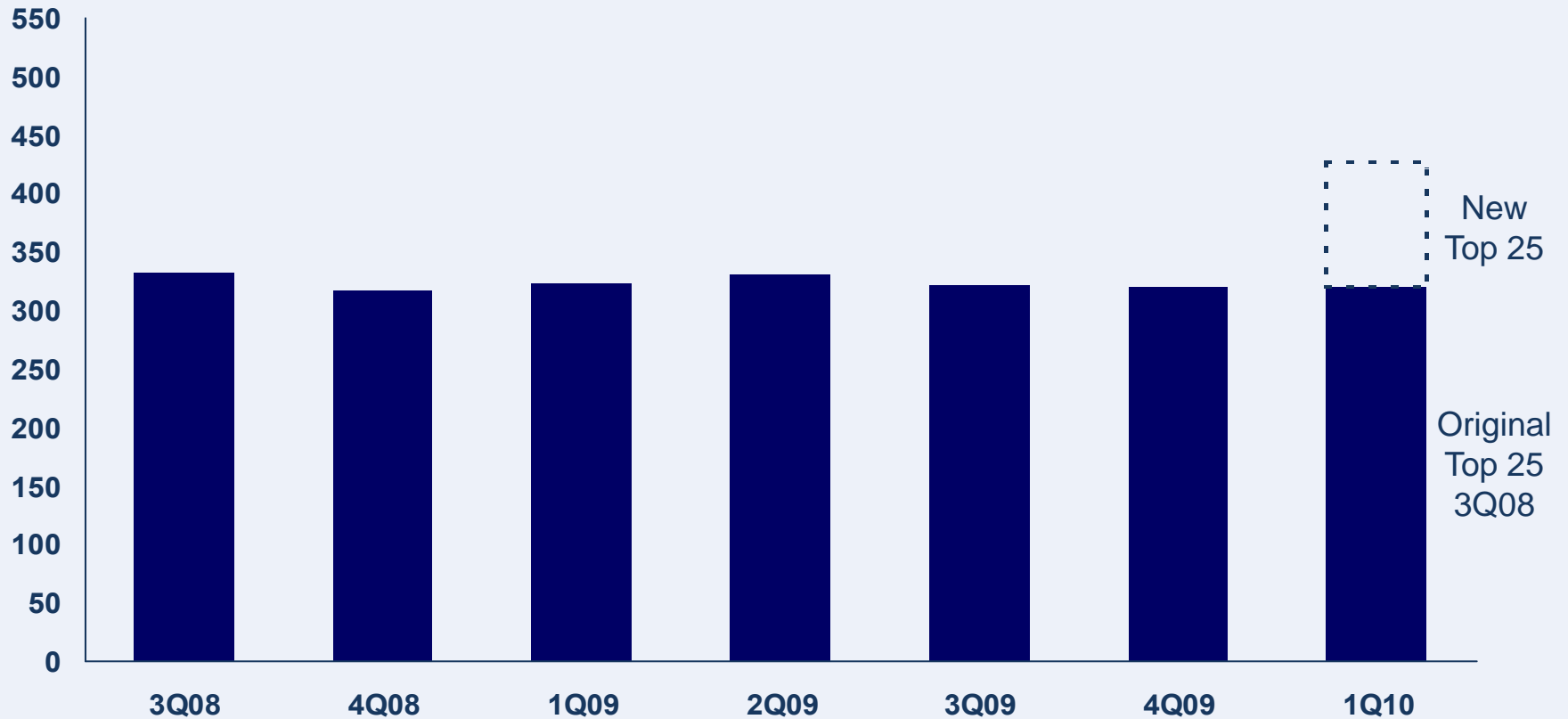
\* Under our Financing Agreement our leverage ratio should be at or below that shown in the graph. It does not represent our expected leverage ratio

# Strong shareholder support throughout crisis



## Evolution of total participation in CEMEX of top 25 shareholders as of September 2008

Million ADSs



- **Continue deleveraging process**
  - Contractually obligated to use free cash flow to pay down debt
  - Non-core asset sales
  - Increase in EBITDA as main driver for deleveraging
- **Capital markets transactions to address refinancing risk**
- **Extend debt maturity profile and diversify sources of funding**
- **Aggressively manage working capital and CapEx**

**Maximizes Shareholder Value and Benefits All Stakeholders**

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